

# U.S. State Production Incentive Guide





## Client First. Innovation. Expertise.

The production finance and production management partner for the entertainment industry. Since 1976.

For more than 40 years, the entertainment industry has relied on **Entertainment Partners** as a trusted production partner, helping our clients create and produce great shows, choose the best production location, forecast, manage and track expenses, and pay crew and talent. As the industry leader in production finance and production management solutions, our Digital Production Studio is transforming the industry, delivering integrated, cloud-based digital solutions to support every phase of production.





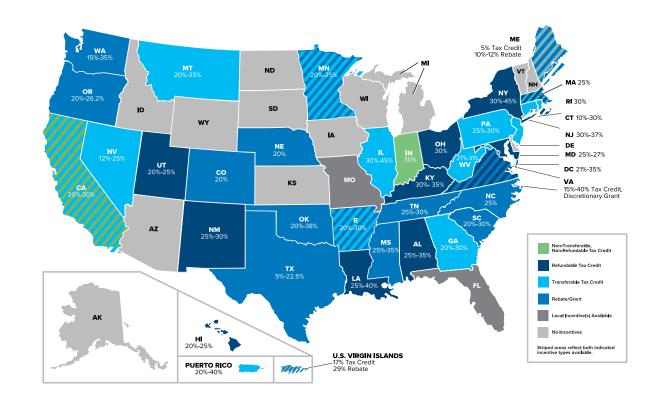
## Expertise. Execution. Commitment.

You have a great script and the creative vision, but getting your project financed is the difference between dreams and reality.

#### We can help you get there.

When it comes to helping producers develop a smart and comprehensive plan to turn their vision into reality, there is one clear leader.

No one can match our level of expertise, relationships and commitment to your project. We have the industry's most extensive in-house team of production incentives, finance, and tax experts, and our knowledge of the latest legislation and local laws and regulations is unsurpassed. Our relationships with film offices, auditors and state revenue departments are unrivaled because we work with them more often, and on more productions. We are the trusted advisor to major entertainment studios and productions.



#### Make our team a part of your team.

Disclaimer — These materials are for informational purposes only and are not to be construed as tax advice. Laws and incentives are subject to change and, therefore, this information may not be up-to-date. Contact your legal and tax advisors to confirm the availability of any incentives on your project.





## **Tools and Services**



Jurisdiction Comparison Tool

Compare production incentives from up to three jurisdictions.



Incentives
Estimator Tool

Select a jurisdiction and input your qualified spend to see an estimate of potential incentive dollars.



Production Incentive Administration

Let us take the administrative load off your shoulders.



Tax Credit Placement

Put your transferable tax credits to work.



Tax Credit and Minimum Guarantee Financing

Put your tax incentive to work right away.

FOR MORE INFORMATION CONTACT Incentives@ep.com OR CALL 1-818-955-6050



## **Table of Contents**

| Our Story                             | _       |
|---------------------------------------|---------|
| Intro                                 | _ 3     |
| Contacts                              | _ 4     |
| Alabama                               | _ 6-8   |
| Arkansas                              | _ 9-10  |
| California                            | _ 11-13 |
| California - Feature Films            | _ 14-16 |
| California - Independent Films        | 17-19   |
| California - TV Projects              | 20-22   |
| California - Relocating TV            | _ 23-25 |
| Colorado                              | 26-28   |
| Connecticut                           | 29-31   |
| District of Columbia                  | _ 32-34 |
| Florida - Miami/Dade County           | _ 35-36 |
| Florida - St. Petersburg/Clearwater _ | _ 37-38 |
| Georgia                               | 39-41   |
| Georgia - Savannah                    | 42-43   |

| Hawaii                 | 44-46 |
|------------------------|-------|
| Illinois               | 47-49 |
| Kentucky               | 50-52 |
| Louisiana              | 53-55 |
| Maine                  | 56-57 |
| Maryland               | 58-60 |
| Massachusetts          | 61-63 |
| Minnesota              | 64-65 |
| Mississippi            | 66-68 |
| Missouri – Kansas City | 69-71 |
| Montana                | 72-74 |
| Nevada                 |       |
| New Jersey             | 78-80 |
| New Mexico             | 81-83 |
| New York               | 84-86 |
| North Carolina         | 87-88 |
| Ohio                   | 89-91 |

| Oktanionia        | <u> </u> |
|-------------------|----------|
| Cherokee Nation   | 95-97    |
| Oregon            | 98-100   |
| Pennsylvania      | 101-103  |
| Puerto Rico       | 104-105  |
| Rhode Island      | 106-108  |
| South Carolina    | 109-111  |
| Tennessee (       | 112-114  |
| Texas             | 115-117  |
| US Virgin Islands | 118-119  |
| Utah              | 120-122  |
| Virginia          | 123-125  |
| Washington        | 126-128  |
| Glossary          | 129      |



#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- ✓ Documentaries
- ✓ Feature Films
  - Game Shows
- Pilots
- ✓ Post Only
- Reality Television
- Scripted Television

Talk Shows

✓ Video Games

#### **Location Production Needs**

- ✓ Beaches Ocean
- City

Deserts

- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural

Snow

- ✓ Suburban
- ✓ Tropical

#### Legislation/Guidance

HB 243

Chapter 281-3-1



## Alabama

| Incentives       | 25%-35% Refundable Tax Credit  |  |
|------------------|--|--|
|                  | Labor  |  |
| Resident ATL     | 35%  |  |
| Resident BTL     | 35%  |  |
| Non-Resident ATL | 25%  |  |
| Non-Resident BTL | 25%  |  |
|                  | Qualified Spend  |  |
| Spend            | 25%  |  |
|                  | Qualified expenditures include: preproduction, production, and postproduction costs incurred in the state that are directly used in a certified production; all salaries, wages, and other compensation including, but not limited to, compensation and related benefits provided to resident and nonresident producers, directors, writers, actors, and other personnel involved in certified projects within the state.  Marketing and distribution expenses do not qualify. |  |
| Minimum/Caps     |  |  |
| Minimum Spend    | \$500K   |  |
| Project Cap      | \$20M of qualified spend   |  |
| Compensation Cap | \$1M (ATL); \$500K (BTL)   |  |
| Annual Cap       | \$20M  |  |
| Application      |  |  |
|                  | Productions must apply no later than 30 days prior to the start of any activities in Alabama. Principal photography must begin within 90 days of application approval.   |  |







## Alabama

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | No  |
| Income Tax Withholding  | Individual: Not Required Loan-out: Not Required   |
| Sunset Date             | None  |
| Additional              | Loan-Outs are required to fill out an affidavit acknowledging payment(s) received for work done in Alabama. |

Alabama Film Office | Kathy Faulk, Manager | 334.242.4195 | kathy.faulk@film.alabama.gov | www.alabamafilm.org







#### **Arkansas**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- ✓ Animation
- Commercials
- ✓ Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
- ✓ Post Only
  - Reality Television
- Scripted Television
  - Talk Shows
- ✓ Video Games

#### **Location Production Needs**

Beaches Ocean

- City
  - Deserts
- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

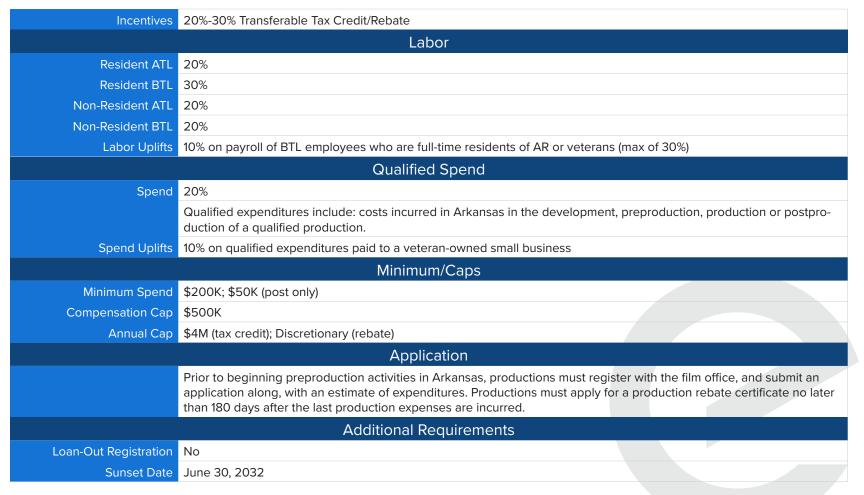
Tropical



HB 1461



#### **Arkansas**



Arkansas Film Commission | Christopher Crane, Film Commissioner | 501.682.7676 | ccrane@arkansasedc.com https://www.arkansasproduction.com/incentives/state/







- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

Video Games

#### **Location Production Needs**

- ✓ Beaches Ocean
- City
- Deserts
- Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban
- ✓ Tropical

#### Legislation/Guidance

Film and Television Tax Credit Program 3.0 Guidelines



CALIFORNIA REPUBLIC



## California





| Incentives           | 20%-30% Tax Credit  |  |
|----------------------|---|--|
| Related Programs     | CALIFORNIA - Feature Films  |  |
|                      | CALIFORNIA - Independent Films  |  |
|                      | CALIFORNIA - TV Projects  |  |
|                      | CALIFORNIA - Relocating TV  |  |
|                      | CALIFORNIA - San Francisco  |  |
|                      | CALIFORNIA - Santa Clarita  |  |
|                      | CALIFORNIA - Shasta County  |  |
|                      | Labor   |  |
| Resident BTL         | 20-25%  |  |
| Non-Resident BTL     | 20-25%  |  |
| Minimum/Caps         |   |  |
| Minimum Spend        | \$1M budget   |  |
| Minimum Filming Days | A minimum of 75% of total "principal photography" days must occur wholly in California.   |  |
| Annual Cap           | \$330M  |  |
| Application          |   |  |
|                      | Applications must be submitted via an online portal during specific application windows. Application windows are grouped by category, and projects will only compete against other projects from the same category. Any project that begins principal photography within CA prior to acceptance into the program, will be ineligible. Productions must begin principal photography within 180 days of CAL issuance. |  |



## California





| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | No   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required   |
| Sunset Date             | June 30, 2025  |
| Additional Information  | Tax Credits are allocated each fiscal year to eligible productions according to the following designated funding categories:   |
|                         | * TV Projects - \$132M (not including Relocating TV Series)  * Feature Films - \$115.5M  * Relocating TV Series - \$56.1M  * Independent Films  - Budgets less than \$10M - \$15.84M  - Budgets more than \$10M - \$10.56M |

California Film Commission | Colleen Bell, Executive Director | 323.860.2960 filmca@film.ca.gov | www.film.ca.gov





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

✓ Feature Films

Game Shows

Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

Video Games

#### **Location Production Needs**

- Beaches Ocean
- City
- ✓ Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban
- ✓ Tropical

#### Legislation/Guidance

Film and Television Tax Credit Program 3.0



CALIFORNIA REPUBLIC



## California - Feature Films





| Incentive            | 20%-30% Non-Transferable/Non-Refundable   |
|----------------------|---|
| Related Programs     |   |
|                      | CALIFORNIA - TV Projects  |
|                      | CALIFORNIA - Relocating TV  |
|                      | Labor   |
| Resident BTL         | 20%   |
| Non-Resident BTL     | 20%   |
| Labor Uplifts        | All productions are eligible to receive an additional 5% or 10%, if spending occurs in any of these three categories:   |
|                      | <ul> <li>5% VFX - VFX expenditures in-state must equal \$10M or 75% of total VFX costs</li> <li>5% Out of Zone - wages for residents residing in the LA zone, working outside of the LA zone</li> <li>10% Local Hire Labor - wages for residents residing outside of the LA zone, working outside of the LA zone</li> </ul> |
| Qualified Spend      |   |
| Spend                | 20%   |
|                      | Qualified expenditures include preproduction, production, and postproduction expenditures purchased and/or rented and used in the state of California.  |
|                      | Click here for a list of qualified expenditures.  |
| Spend Uplifts        | All productions are eligible to receive an additional 5% or 10%, if spending occurs in any of these three categories:   |
|                      | <ul> <li>5% VFX - VFX expenditures in-state must equal \$10M or 75% of total VFX costs</li> <li>5% Out of Zone - items purchased and/or rented outside of the LA zone and totally consumed outside of the LA zone</li> </ul>  |
| Minimum/Caps         |   |
| Minimum Spend        | \$1M budget   |
| Minimum Filming Days | A minimum of 75% of total "principal photography" days must occur wholly in California.   |
| Project Cap          | \$100M of qualified spend   |
| Annual Cap           | \$115.5M  |



## California - Feature Films





|                         | Application   |
|-------------------------|---|
|                         | Applications must be submitted via an online portal during specific application windows. Application windows are grouped by category, and projects will only compete against other projects from the same category. Any project that begins principal photography within CA prior to acceptance into the program, will be ineligible. Productions must begin principal photography within 180 days of CAL issuance. |
| Additional Requirements |   |
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | No  |
| Income Tax Withholding  | Individual: Not Required Loan-out: Not Required   |
| Sunset Date             | June 30, 2025   |
| Carry Forward           | 9 Years   |
| Additional Information  | <ul> <li>Independent "producers" may apply under the non-independent category, but the tax credits will remain non-transferable.</li> <li>Tax credits for Feature Films are non-transferable and must be used to offset tax liability with the State of California.</li> </ul>  |

California Film Commission | Colleen Bell, Executive Director | 323.860.2960 filmca@film.ca.gov | www.film.ca.gov







- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

✓ Feature Films

Game Shows

Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

Video Games

#### **Location Production Needs**

- Beaches Ocean
- City
- Deserts
- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban
- ✓ Tropical

#### Legislation/Guidance

Film and Television Tax Credit Program 3.0



CALIFORNIA REPUBLIC



## California - Independent Films



## Labor

Resident BTL 25% Non-Resident BTL 25%

Labor Uplifts 5% Local Hire Labor - wages for residents residing outside of the LA zone, working outside of the LA zone

#### **Qualified Spend**

Spend 25%

Qualified expenditures include preproduction, production, and postproduction expenditures purchased and/or rented and used in the state of California.

Click here for a list of qualified expenditures.

Spend Uplifts 5% Local Hire Labor - wages for residents residing outside of the LA zone, working outside of the LA zone

#### Minimum/Caps

Minimum Spend \$1M budget

Minimum Filming Days A minimum of 75% of total "principal photography" days must occur wholly in California.

Project Cap \$10M of qualified spend

Annual Cap \$26.4M

#### **Application**

Applications must be submitted via an online portal during specific application windows. Application windows are grouped by category, and projects will only compete against other projects from the same category. Any project that begins principal photography within CA prior to acceptance into the program, will be ineligible. Productions must begin principal photography within 180 days of CAL issuance.

- Additional Information The funding of the independent film category is bifurcated in two parts:
  - Films with budgets less than \$10M \$15.84M
  - -Films with budgets more than \$10M \$10.56M







## California - Independent Films

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | No  |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required  |
| Sunset Date             | June 30, 2025   |
| Carry Forward           | 9 Years   |
| Additional Information  | • The funding of the independent film category is bifurcated in two parts:  — Films with budgets less than \$10M - \$15.84M  —Films with budgets more than \$10M - \$10.56M |

California Film Commission | Colleen Bell, Executive Director | 323.860.2960 filmca@film.ca.gov | www.film.ca.gov





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

✓ Feature Films

Game Shows

Pilots

Post Only

Reality Television

✓ Scripted Television

Talk Shows

Video Games

#### **Location Production Needs**

- Beaches Ocean
- City
- ✓ Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban
- ✓ Tropical

#### Legislation/Guidance

Film and Television Tax Credit Program 3.0



CALIFORNIA REPUBLIC



## **California - TV Projects**





| Incentive              | 20%-30% Non-Transferable/Non-Refundable  |
|------------------------|--|
| Related Programs       |  |
|                        | CALIFORNIA - Independent Films CALIFORNIA - Relocating TV  |
|                        |  |
|                        | Labor  |
| Resident BTL           | 20%  |
| Non-Resident BTL       | 20%  |
| Labor Uplifts          | All productions are eligible to receive an additional 5% or 10%, if spending occurs in any of these three categories:  • 5% VFX - VFX expenditures in-state must equal \$10M or 75% of total VFX costs  • 5% Out of Zone - wages for residents residing in the LA zone, working outside of the LA zone  • 10% Local Hire Labor - wages for residents residing outside of the LA zone, working outside of the LA zone |
| Minimum/Caps           |  |
| Spend                  | 20%  |
|                        | Qualified expenditures include preproduction, production, and postproduction expenditures purchased and/or rented and used in the state of California.  Click here for a list of qualified expenditures.   |
| Spend Uplifts          | All productions are eligible to receive an additional 5% or 10%, if spending occurs in any of these three categories:  • 5% VFX - VFX expenditures in-state must equal \$10M or 75% of total VFX costs  • 5% Out of Zone - items purchased and/or rented outside of the LA zone and totally consumed outside of the LA zone  |
| Qualified Spend        |  |
| Minimum Spend          | \$1M budget  |
| Minimum Filming Days   | A minimum of 75% of total "principal photography" days must occur wholly in California   |
| Project Cap            | \$100M of qualified spend  |
| Annual Cap             | \$132M   |
| Additional Information | <ul> <li>Each episode must have at least 40 minutes of running time, excluding commercials.</li> <li>Tax credits for TV Projects are non-transferable and must be used to offset tax liability with the State of California.</li> </ul>  |



## California - TV Projects





|                         | Application   |
|-------------------------|---|
|                         | Applications must be submitted via an online portal during specific application windows. Application windows are grouped by category, and projects will only compete against other projects from the same category. Any project that begins principal photography within CA prior to acceptance into the program, will be ineligible. Productions must begin principal photography within 180 days of CAL issuance. |
| Additional Requirements |   |
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | No  |
| Income Tax Withholding  | Individual: Not Required Loan-out: Not Required   |
| Sunset Date             | June 30, 2025   |
| Carry Forward           | 9 Years   |
| Additional Information  | <ul> <li>Each episode must have at least 40 minutes of running time, excluding commercials.</li> <li>Tax credits for TV Projects are non-transferable and must be used to offset tax liability with the State of California.</li> </ul>   |

California Film Commission | Colleen Bell, Executive Director | 323.860.2960 filmca@film.ca.gov | www.film.ca.gov









#### EP Services Offered Eligi

Administration

✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

Feature Films

Game Shows

Pilots

Post Only

Reality Television

✓ Scripted Television

Talk Shows

Video Games

#### **Location Production Needs**

Beaches Ocean

City

✓ Deserts

✓ Forests

✓ Lakes Rivers

Mountains

✓ Rural

✓ Snow

Suburban

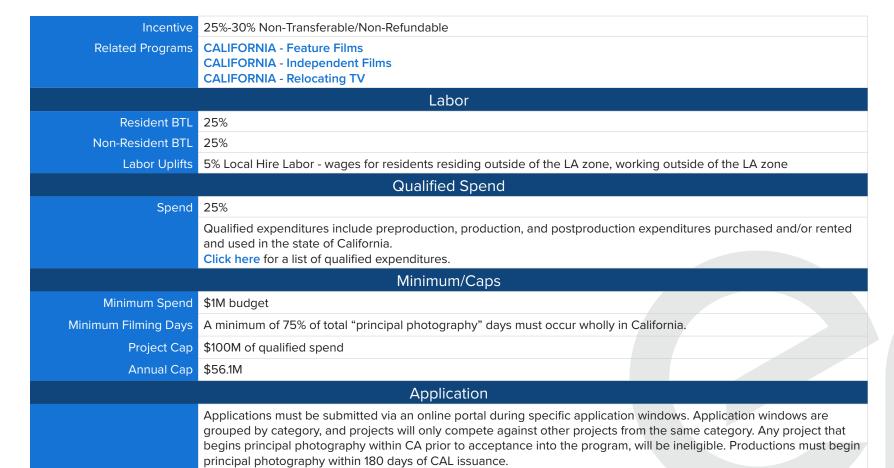
✓ Tropical

#### Legislation/Guidance

Film and Television Tax Credit Program 3.0



## California - Relocating TV









## California - Relocating TV





| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | No   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required   |
| Sunset Date             | June 30, 2025  |
| Carry Forward           | 9 Years  |
| Additional Information  | A television series that relocated to California, considered a "relocating TV series," is required to have at least seventy-five percent (75%) of principal photography of its most recent "television season" filmed outside of California.  Subsequent seasons, considered recurring TV series, receive 20% tax credits.  Tax credits for Relocating TV Projects are non-transferable and must be used to offset tax liability with the State of California. |

California Film Commission | Colleen Bell, Executive Director | 323.860.2960 filmca@film.ca.gov | www.film.ca.gov



## Colorado

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
  - Post Only
- ✓ Reality Television
- Scripted Television
  - Talk Shows
- ✓ Video Games

#### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
  - Snow
- ✓ Suburban
- ✓ Tropical

#### Legislation/Guidance

HB 12-1286



## Colorado

| Incentives       | 20% Rebate  |  |
|------------------|---|--|
| Labor            |   |  |
| Resident ATL     | 20%   |  |
| Resident BTL     | 20%   |  |
| Non-Resident ATL | 20%   |  |
| Non-Resident BTL | 20%   |  |
| Qualified Spend  |   |  |
| Spend            | 20%   |  |
|                  | Qualified expenditures include payments made by a production company operating in Colorado, to a person or business in Colorado, in connection with production activities in Colorado. Qualified local expenditures include payroll, workforce expenses and vendor expenses. Click here for more information.   |  |
| Minimum/Caps     |   |  |
| Minimum Spend    | \$100K (local production company); \$1M (out-of-state production company);<br>\$250K (TV commercials and Video Games)   |  |
| Annual Cap       | \$9.25M   |  |
| Application      |   |  |
|                  | Applications must be approved by the Colorado Office of Film, Television & Media before beginning principal photography. Applications submitted after the end of production cannot be considered. Due to the nature of our approval process, it is best to contact the office before completing the application or complete the pre-application here. |  |







## Colorado

| Additional Requirements |   |  |
|-------------------------|---|--|
| Screen Credit           | Yes   |  |
| CPA Audit               | Yes   |  |
| Loan-Out Registration   | Yes   |  |
| Income Tax Withholding  | Individual: 4.63%<br>Loan-out: 4.63%  |  |
| Additional Information  | Crew must consist of at least 50% Colorado residents and productions must be at least 80% funded or be prepared to show proof of financing. |  |

Colorado Office of Film, Television & Media | Donald Zuckerman, Film Commissioner | 303.892.3840 donald.zuckerman@state.co.us | www.coloradofilm.org







## Connecticut

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- Animation
- ✓ Commercials
- Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- Scripted Television
- ✓ Talk Shows
- ✓ Video Games

#### **Location Production Needs**

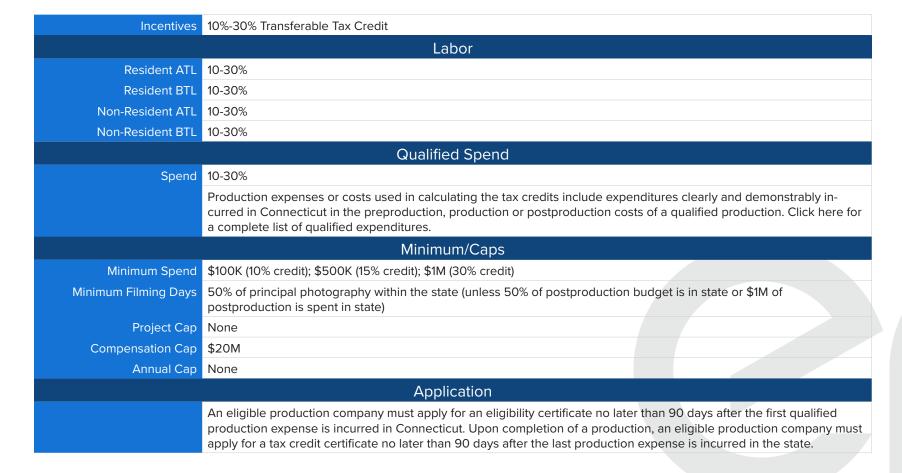
- Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban
- ✓ Tropical

#### Legislation/Guidance

Digital Media & Motion Picture Tax Credit Guidelines



#### Connecticut













## Connecticut

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required  |
| Sunset Date             | None  |
| Carry Forward           | 5 years   |
| Additional Information  | In November 2017, the Governor signed SB 1502a, which permanently extended the moratorium on feature films, defined as films for theatrical release. Films made for TV and streaming services are still eligible. |

Office of Film, Television, and Digital Media | Ed Ruggiero, Film Tax Credit Administrator | 860.500.2411 ed.ruggiero@ct.gov | www.ctfilm.com



#### **District of Columbia**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
  - Commercials
- ✓ Documentaries
- Feature Films
- ✓ Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

#### **Location Production Needs**

Beaches Ocean

- City
  - Deserts
  - Forests
- ✓ Lakes Rivers
  - Mountains
  - Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

D.C. Code § 2-1204.11 (2017)





## **District of Columbia**

| Incentive        | 21%-35% Rebate   |  |  |
|------------------|--|--|--|
| Labor            |  |  |  |
| Resident ATL     | 30%  |  |  |
| Resident BTL     | 30%  |  |  |
| Non-Resident ATL | 10%  |  |  |
| Non-Resident BTL | 10%  |  |  |
|                  | Qualified Spend  |  |  |
| Spend            | 35% (subject to taxation in the District); 21% (not subject to taxation in the District)   |  |  |
|                  | "Qualified production expenditure" means a development, preproduction, production, or postproduction expenditure made in the District that is:   |  |  |
|                  | <ul> <li>Directly attributable to the production or distribution of a qualified production;</li> <li>For the production or distribution of a qualified production;</li> <li>In accordance with generally accepted entertainment industry practices; and</li> <li>Not a qualified personnel expenditure</li> <li>Click here for a list of qualified expenditures.</li> </ul>                          |  |  |
| Minimum/Caps     |  |  |  |
| Minimum Spend    | \$250K   |  |  |
| Project Cap      | None   |  |  |
| Compensation Cap | \$500K   |  |  |
| Annual Cap       | Call OCTFME for Fiscal Year 2022 Cap   |  |  |
| Application      |  |  |  |
|                  | Applications are reviewed and accepted on a first come, first served basis. The application should be submitted before the commencement of qualifying activity. If the application is not submitted before the beginning of qualifying activity the applicant should request a waiver from the Office of Cable Television, Film, Music and Entertainment (OCTFME) before completing the application. |  |  |











## **District of Columbia**

| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | No   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required   |
| Sunset Date             | None   |
| Additional Information  | Qualified productions can also receive up to 50% of the company's qualified job training expenditures, and up to 25% of the company's base infrastructure investment; provided the facility is primarily used for business functions related to media production or postproduction activity. |

Office of Cable Television, Film, Music & Entertainment | Angie Gates, Director | 202.727.6608 | film@dc.gov | www.film.dc.gov



## Florida - Miami/Dade County

#### **EP Services Offered**

Administration

Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- ✓ Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots

Post Only

- ✓ Reality Television
- Scripted Television

Talk Shows

✓ Video Games

#### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts

Forests

✓ Lakes Rivers

Mountains

Rural

Snow

- Suburban
- ✓ Tropical

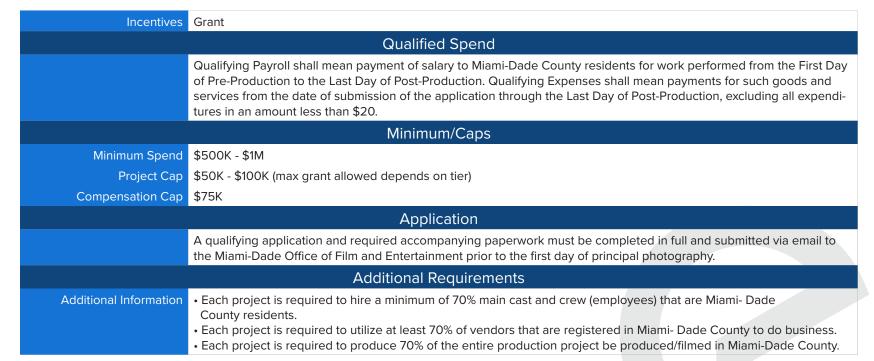
#### Legislation/Guidance

Miami Beach Film Incentive Guidelines





## Florida - Miami/Dade County



FilMiami | Marco Giron, Chief of Film and Entertainment | 305.375.3288

Marco.Giron@miamidade.gov | www.filmiami.org





# Florida - St. Petersburg/Clearwater

#### **EP Services Offered**

Administration

Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

Beaches Ocean

✓ City

Deserts

Forests

✓ Lakes Rivers

Mountains

Rural

Snow

✓ Suburban

Tropical

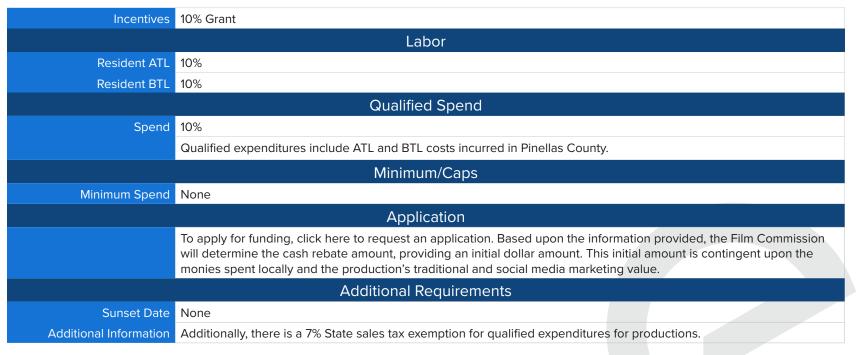
#### Legislation/Guidance

Not available





# Florida - St. Petersburg/Clearwater



FilmSPC | Tony Armer, Film Commissioner | 727.464.7240 tony@filmspc.com | www.filmstpeteclearwater.com/









# Georgia

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- Animation
- ✓ Commercials
- ✓ Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

### **Location Production Needs**

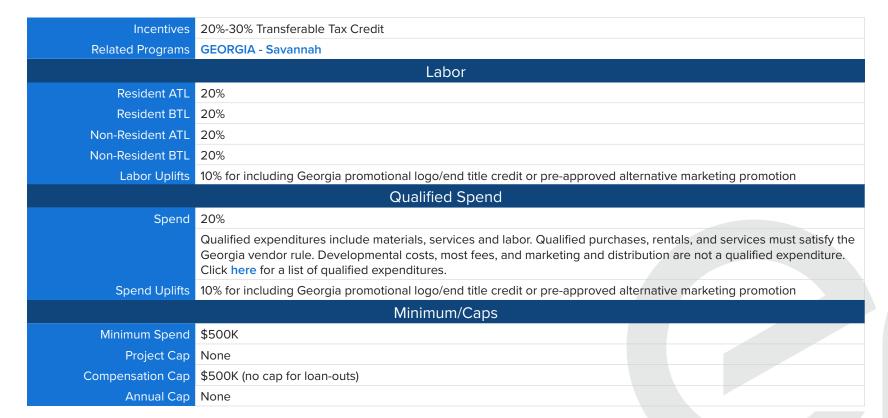
- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
  - Snow
- ✓ Suburban
  - Tropical

#### Legislation/Guidance

- HB 1027
- Chapter 159-1-1
- **Detailed Brochure**



# Georgia









# Georgia





| Application            |  |                  |
|------------------------|--|------------------|
|                        | To apply for the 20% certification for feature films, television pilots, television company must:  • Complete the 20% certification application for each project  • Attach a final shooting script and also provide story boards for commercials To apply for 10% GEP Uplift certification for feature films, television pilots, teleproject must:  • Complete the 20% certification application per project  • Attach a final shooting script and storyboards for music videos  • Complete the 10% GEP Uplift application | and music videos |
|                        | Additional Requirements  |                  |
| Screen Credit          | Yes  |                  |
| CPA Audit              | Yes  |                  |
| Loan-Out Registration  | Yes  |                  |
| Income Tax Withholding | Individual: Not Required<br>Loan-out: 5.75%  |                  |
| Sunset Date            | None   |                  |
| Carry Forward          | 5 years  |                  |
| Additional Information | <ul> <li>Download the new Film Tax Audit Procedures Manual for updated AUPs.</li> <li>See the updated Coronavirus Tax Relief FAQs.</li> </ul>  |                  |

Georgia Film Office | Lee Thomas, Deputy Commissioner | 404.962.4048 film@georgia.org | www.georgia.org/industries/film-entertainment/georgia-film-tv-production



# Georgia - Savannah

#### **EP Services Offered**

Administration

Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

Beaches Ocean

✓ City

Deserts

✓ Forests

✓ Lakes Rivers

Mountains

✓ Rural

Snow

✓ Suburban

Tropical

#### Legislation/Guidance

Savannah Entertainment Production Incentive Guidelines





## Georgia - Savannah



Savannah Regional Film Commission | Beth Nelson, Executive Director | 912.447.4159 bnelson@filmsavannah.org | www.savannahfilm.org/









#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- ✓ Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

#### **Location Production Needs**

- Beaches Ocean
- City
- Deserts
- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
  - Snow
- ✓ Suburban

Tropical

### Legislation/Guidance

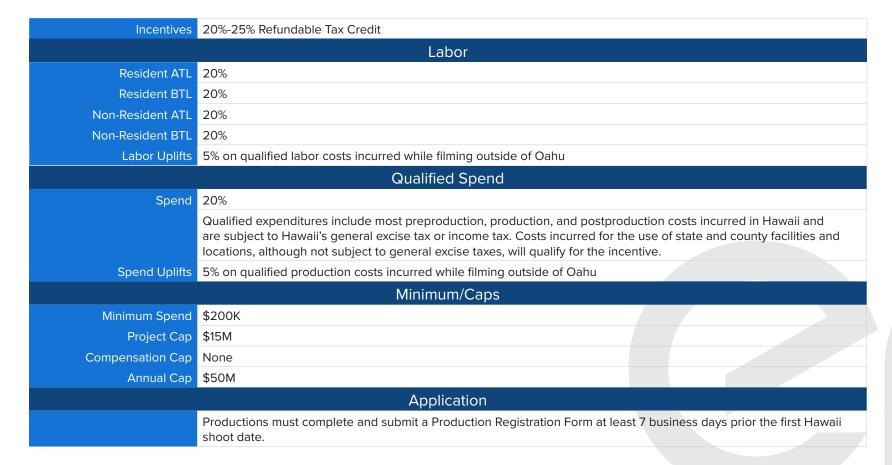
HB 423

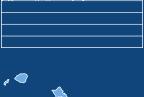
**Chapter 18-235** 

**Overview & Instructions** 



### Hawaii

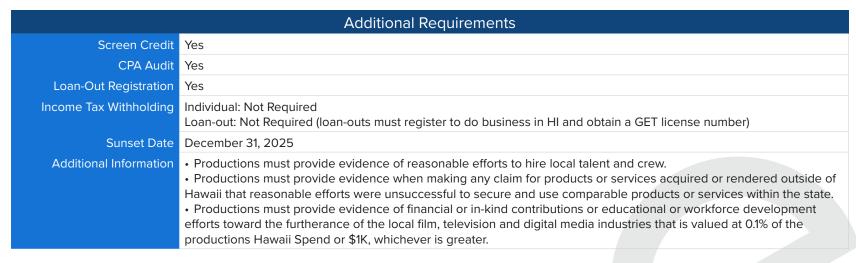








### Hawaii



Hawaii Film Office | Donne Dawson, State Film Commissioner | Honolulu, HI 96804 | 808.586.2570 info@hawaiifilmoffice.com | www.filmoffice.hawaii.gov/incentives-tax-credits/







## Illinois

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- ✓ Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
  - Post Only
- ✓ Reality Television
- ✓ Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban

Tropical

#### Legislation/Guidance

Film Production Services Tax Credit Act of 2008



# Illinois





| Incentives       | 30%-45% Transferable Tax Credit  |  |
|------------------|--|--|
| Labor            |  |  |
| Resident ATL     | 30%  |  |
| Resident BTL     | 30%  |  |
| Labor Uplifts    | 15% on salaries of individuals who live in economically disadvantaged areas whose unemployment rate is at least 150% of the State's annual average.  |  |
| Qualified Spend  |  |  |
| Spend            | 30%  |  |
|                  | Qualified expenditures include tangible, personal property and services purchased from Illinois vendors, and compensation paid to Illinois resident employees.   |  |
|                  | Click here for a list of qualified expenditures.   |  |
| Minimum/Caps     |  |  |
| Minimum Spend    | \$100K (\$50K for 30 minutes or less)  |  |
| Project Cap      | None   |  |
| Compensation Cap | \$100K   |  |
| Annual Cap       | None   |  |
| Application      |  |  |
|                  | Production must complete and submit the Illinois Film Tax Credit Application at least 5 days before principal photography begins in Illinois. Commercial Advertising Applications must be submitted at least 24 hours prior to start of filming in Illinois. |  |







# Illinois

| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | No   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required |
| Sunset Date             | December 31, 2026                                  |
| Carry Forward           | 5 Years  |
| Additional Information  | Reality TV is approved on a case-by-case basis.    |

The Illinois film Office | Peter Hawley, Film Commissioner | 312.814.3600 film@illinois.gov | www.film.illinois.gov





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
  - Commercials
- ✓ Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows

Video Games

### **Location Production Needs**

Beaches Ocean

City

Deserts

- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

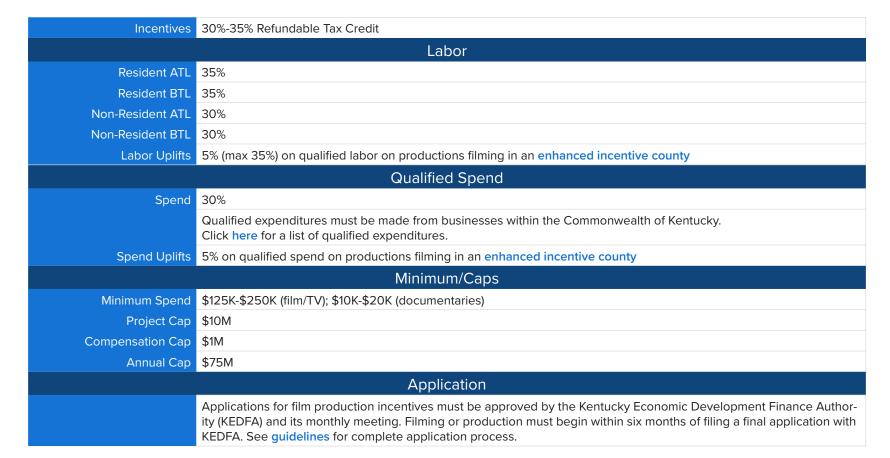
#### Legislation/Guidance

Kentucky Entertainment Incentive Program Guidelines





# Kentucky













# Kentucky

| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes                                      |
| CPA Audit               | No                                       |
| Loan-Out Registration   | Yes                                      |
| Income Tax Withholding  | Individual: 5%<br>Loan-out: Not Required |
| Sunset Date             | None                                     |

Kentucky Cabinet for Economic Development | Tim Bates, Manager | 502.564.4930 ext 154 tbates@ky.gov | ced.ky.gov/Locating\_Expanding/KEI





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- ✓ Documentaries
- ✓ Feature Films
- ✓ Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- Scripted Television
- ✓ Talk Shows
- ✓ Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- Lakes Rivers
  - Mountains
- ✓ Rural
  - Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

SB 254

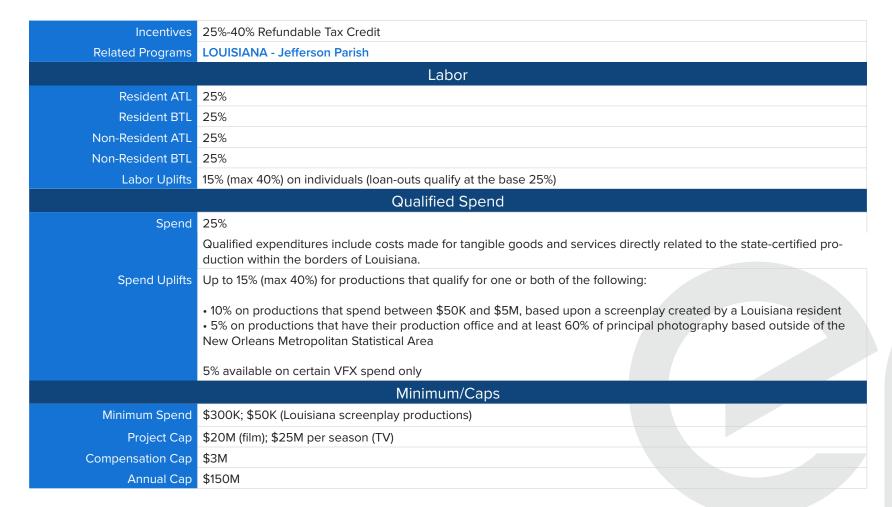
Motion Picture Production Tax Credit Program

2017 Program Changes





### Louisiana









# Louisiana





| Application             |   |
|-------------------------|---|
|                         | Productions must complete and submit an online application with supporting documents and fees to the Office of Entertainment Industry Development, to receive an initial certification. |
|                         | The final certification process commences after the completion of production.   |
| Additional Requirements |   |
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | No  |
| Income Tax Withholding  | Individual: Not Required Loan-out: 4.75%  |
| Sunset Date             | June 30, 2025   |
| Additional Information  | Productions may transfer credits to LDR at a buy-back rate of 90% (88% after 2% transfer fee).  |







### Maine

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- Scripted Television

Talk Shows

✓ Video Games

### **Location Production Needs**

- Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban

Tropical

#### Legislation/Guidance

Wage Reimbursement Law

Income Tax Credit Law



# Maine

| Incentives              | 5%-17% Tax Credit/Rebate   |  |
|-------------------------|--|--|
| Labor                   |  |  |
| Resident ATL            | 12%  |  |
| Resident BTL            | 12%  |  |
| Non-Resident ATL        | 10%  |  |
| Non-Resident BTL        | 10%  |  |
|                         | Qualified Spend  |  |
| Spend                   | 5%   |  |
|                         | Qualified production expenditures include expenses directly incurred in the state for preproduction, production, or postproduction of a certified visual media production. |  |
|                         | Minimum/Caps   |  |
| Minimum Spend           | \$75K  |  |
| Project Cap             | None   |  |
| Compensation Cap        | \$50K  |  |
| Annual Cap              | None   |  |
|                         | Application  |  |
|                         | Productions must complete and submit an application to the Department of Economic and Community Development prior to production.   |  |
| Additional Requirements |  |  |
| Screen Credit           | Yes  |  |
| CPA Audit               | No No  |  |
| Loan-Out Registration   | No   |  |
| Income Tax Withholding  | Individual: 5.8% - 7.15%<br>Loan-out: 5.8% - 7.15%   |  |
| Sunset Date             | None   |  |











# Maryland

#### **EP Services Offered**

- Administration
- Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

- ✓ Commercials
  - **Documentaries**
- ✓ Feature Films
  - Game Shows
- ✓ Pilots

Post Only

Reality Television

✓ Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

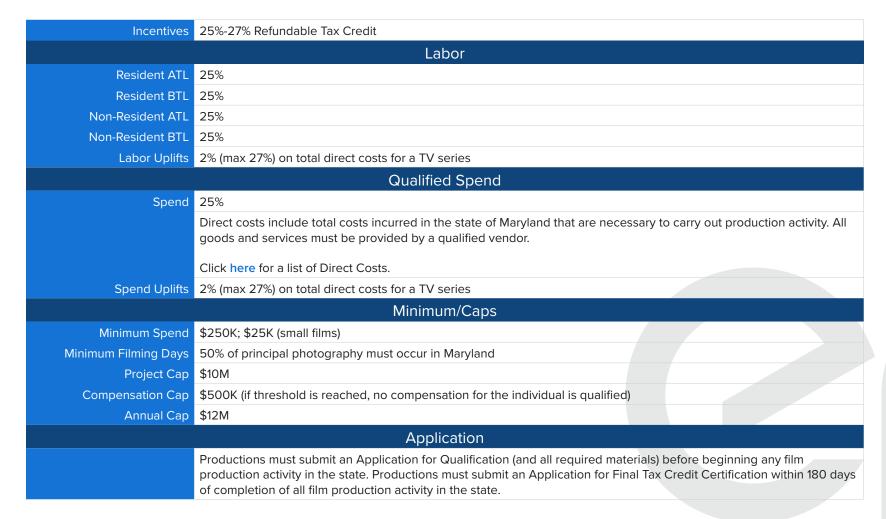
Tropical

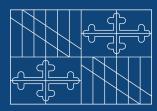
#### Legislation/Guidance

SB 1154



# Maryland













# Maryland

| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | No   |
| Income Tax Withholding  | Individual: 2% - 5.15%<br>Loan-out: 2% - 5.15%   |
| Sunset Date             | None   |
| Additional Information  | <ul> <li>The total direct costs may not include any salary, wages or "other compensation" for writers, directors or producers, which are defined as crew members whose credited position contains either writer, director or producer in the title.</li> <li>A qualified Maryland Small Film may receive a refundable income tax credit of up to 25% of the total direct costs (authorized costs only) of a film production activity, with a maximum tax credit amount per project of \$125K.</li> </ul> |





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

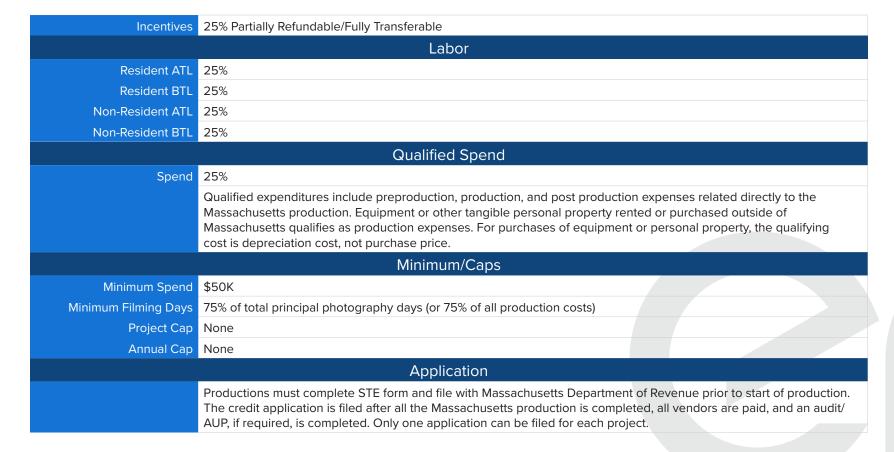
#### Legislation/Guidance

Act of 2007





### Massachusetts









# Massachusetts





| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | Yes  |
| Income Tax Withholding  | Individual: 5%<br>Loan-Out: 5%   |
| Sunset Date             | None   |
| Carry Forward           | 5 Years  |
| Additional Information  | <ul> <li>Credits can be cashed out with the Commonwealth of Massachusetts at 90% of face value after satisfying tax liabilities, or can be transferred at market rate.</li> <li>Entire salary of any employee whose total payments in connection with the production are \$1M or greater is excluded from the qualifying aggregate payroll but is eligible for the production credit.</li> </ul> |





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- ✓ Documentaries
- ✓ Feature Films

Game Shows

- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

Beaches Ocean

City

Deserts

- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

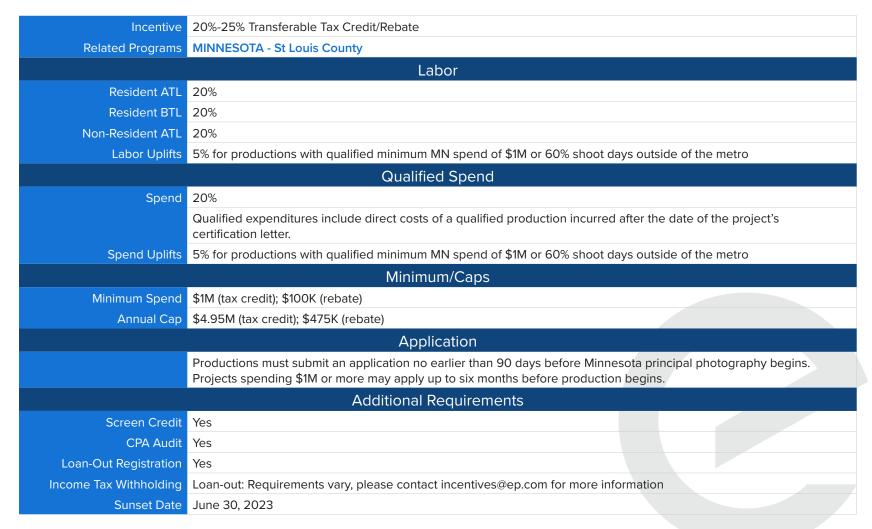
Minn. Stat. § 116U.26

**MN Production Rebate** 





### **Minnestota**



Minnesota Film and TV | Melodie Bahan, Executive Director | 612.767.0095 melodie@mnfilmtv.org | www.mnfilmtv.org











# Mississippi

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
  - Post Only
- ✓ Reality Television
- Scripted Television
  - Talk Shows
- ✓ Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
  - Snow
- ✓ Suburban
  - Tropical



SB 2603







| Incentive        | 25%-30% Rebate   |  |
|------------------|--|--|
|                  | Labor  |  |
| Resident ATL     | 30%  |  |
| Resident BTL     | 30%  |  |
| Non-Resident ATL | 25%*   |  |
| Non-Resident BTL | 25%*   |  |
| Labor Uplifts    | 5% on payroll paid to any member of the cast and crew who is an honorably discharged veteran of the US<br>Armed Forces   |  |
| Qualified Spend  |  |  |
| Spend            | 25%  |  |
|                  | Qualified expenditures include production costs paid to Mississippi vendors and companies.   |  |
| Minimum/Caps     |  |  |
| Minimum Spend    | \$50K  |  |
| Project Cap      | \$10M  |  |
| Compensation Cap | \$5M   |  |
| Annual Cap       | \$20M  |  |
| Application      |  |  |
|                  | Production companies must submit an application to the Mississippi Film Office/MDA. The application must be submitted before the beginning of production for the Mississippi portion of the project. |  |
|                  |  |  |







# Mississippi

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | No  |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: 3% - 5%<br>Loan-out: 5%   |
| Sunset Date             | None  |
| Additional Information  | <ul> <li>*As of April 8, 2019, non-resident payroll may be considered as part of base investment and eligible for a 25% rebate.</li> <li>Please contact the Mississippi Film Office for more information.</li> <li>At least 20% of the production crew on payroll must be Mississippi residents.</li> </ul> |

Mississippi Film Office | Nina Parikh, Director | 601.359.3297 nparikh@mississippi.org | www.filmmississippi.org



# Missouri - Kansas City

#### **EP Services Offered**

✓ Administration

Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

Documentaries

✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

✓ Video Games

### **Location Production Needs**

Beaches Ocean

City

Deserts

Forests

Lakes Rivers

Mountains

Rural

Snow

✓ Suburban

Tropical

#### Legislation/Guidance

Not Available





# Missouri - Kansas City

| Incentive     | 4%-10% Rebate  |  |
|---------------|--|--|
|               | Labor  |  |
| Resident ATL  | 4-10%  |  |
| Resident BTL  | 4-10%  |  |
|               | Qualified Spend  |  |
| Spend         | 4-10%  |  |
|               | Qualified expenditures include labor, goods, and services performed by residents or businesses located in the City of Kansas City, Missouri.   |  |
| Spend Uplifts | <ul> <li>0.5% if one of the following are met:</li> <li>Project is set entirely in Kansas City, MO</li> <li>Project is filmed entirely in Kansas City, MO</li> <li>Project features or utilizes services or products from KC arts professionals including but not limited to poets, choreographers, composers, visual artists or dancers</li> <li>0.5% for one or more testimonial videos on subjects having to do with Kansas city</li> </ul>   |  |
| Minimum/Caps  |  |  |
| Minimum Spend | \$100K (film); \$100K (TV series); \$50K (TV per episode); \$50K (national commercial); \$25K (regional commercial); \$10K (short film/music video)  |  |
| Project Cap   | None   |  |
| Annual Cap    | \$100K   |  |
| Application   |  |  |
|               | Productions applying for the KCMO Film Development Rebate Program will first need to file an initial application, which leads to conditional approval of the project for the KCMO Film Development Program administered by the City of Kansas City, Missouri. Applications must be submitted 30 business days prior for film and television projects filming and must be approved before shooting commences. Every effort will be made by the City to give notice within 10 business days of receipt of all the application paperwork. |  |











# Missouri - Kansas City

Additional Requirements

Screen Credit Yes
CPA Audit
Additional Information There is a \$50 application fee.

KC Film Office | Steph Scupham, Director | 816.691.3842 sscupham@visitkc.com | www.kcfilmoffice.com/local-incentives



# Montana

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
  - Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
- ✓ Post Only
  - Reality Television
- Scripted Television
  - Talk Shows
- ✓ Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- City
- Deserts
- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

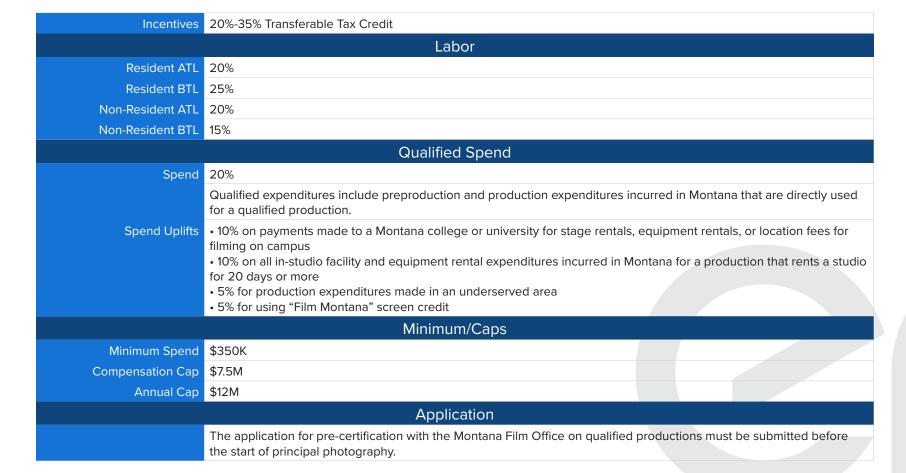
HB 340



MONTANA



### Montana













# Montana

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes                                     |
| CPA Audit               | Yes                                     |
| Loan-Out Registration   | Yes                                     |
| Income Tax Withholding  | Individual: 1% - 6.9%<br>Loan-out: 6.9% |
| Sunset Date             | None                                    |
| Carry Forward           | 5 Years                                 |

Montana Film Office | Allison Whitmer, Film Commissioner | 406.841.2876 allison.whitmer@mt.gov | www.montanafilm.com





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- ✓ Animation
- ✓ Commercials
- ✓ Documentaries
- ✓ Feature Films
- ✓ Game Shows

Pilots

- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

### **Location Production Needs**

Beaches Ocean

- City
- ✓ Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

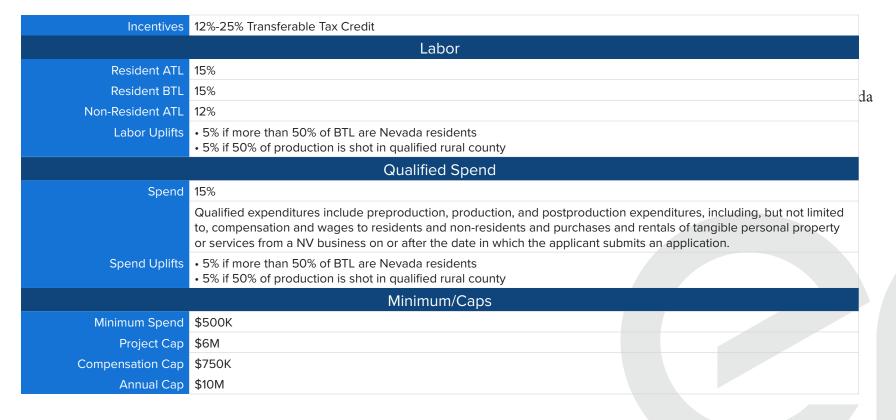
### Legislation/Guidance

NRS - Film Tax Credit

LCB File No. R120-13



# Nevada











# Nevada

| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | No   |
| CPA Audit               | Yes  |
| Loan-Out Registration   | No   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required   |
| Sunset Date             | None   |
| Carry Forward           | 4 Years  |
| Additional Information  | At least 60% of the production budget, including preproduction, production, and postproduction, must be incurred in Nevada as qualified direct production expenditures. However, if all post-production will be completed outside of Nevada, then post-production expenditures can be withheld from the 60% calculation. |

Nevada Film Office | Eric Preiss, Director | 702.486.2711 | Ivnfo@nevadafilm.com | www.nevadafilm.com







# **New Jersey**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

### **Eligible Production Types**

- ✓ Animation
- ✓ Documentaries

Commercials

- ✓ Feature Films
- Game Shows
- ✓ Pilots
  - Post Only
- ✓ Reality Television
- ✓ Scripted Television

Talk Shows

Video Games

# **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban

Tropical

#### Legislation/Guidance

SB 122



# **New Jersey**





| Incentive        | 30%-37% Transferable Tax Credit  |  |
|------------------|--|--|
| Labor            |  |  |
| Resident ATL     | 35%  |  |
| Resident BTL     | 35%  |  |
| Non-Resident ATL | 35%  |  |
| Labor Uplifts    | 2% on qualified labor provided that the application is accompanied by a diversity plan; the plan is approved; and the New Jersey Economic Development Authority has verified that the applicant has met or made good faith efforts in achieving the goals stated within the diversity plan               |  |
| Qualified Spend  |  |  |
| Spend            | 30-35%   |  |
|                  | 30% on all qualified expenses for goods and services used within a 30 mile radius of Columbus Circle. Qualified goods and services used outside of the 30 miles radius are calculated at 35%.  |  |
| Spend Uplifts    | 2% on qualified production expenses provided that the application is accompanied by a diversity plan; the plan is approved; and the New Jersey Economic Development Authority has verified that the applicant has met or made good faith efforts in achieving the goals stated within the diversity plan |  |
| Minimum/Caps     |  |  |
| Minimum Spend    | \$1M (or 60% of total production expenses in-state)  |  |
| Project Cap      | None   |  |
| Compensation Cap | \$500K (per individual)  |  |
| Annual Cap       | \$100M   |  |
| Application      |  |  |
|                  | A production company must begin principal photography within 180 days of the original application date or 150 days from the date of approval of the application by the New Jersey Economic Development Authority. Applications will be considered on a first come, first served basis.                   |  |
|                  |  |  |







# **New Jersey**

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: 6.37%   |
| Sunset Date             | June 30, 2034   |
| Carry Forward           | 7 Years   |
| Additional Information  | Reality television shows qualify for tax credits only if the production company producing the show has owned or leased a production facility of at least 20,000 sq. ft. for a minimum of 24 months, and has invested at least \$3 million in the facility, which must be located in a designated urban enterprise zone.  Digital media projects can receive a 30%-35% tax credit and have different requirements. |

NJ Motion Picture & Television Commission | Steve Gorelick, Executive Director | 973.648.6279 njfilm@sos.nj.gov | njeda.com/film



# **New Mexico**

#### **EP Services Offered**

Administration

✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

✓ Animation

Commercials

✓ Documentaries

✓ Feature Films

✓ Game Shows

✓ Pilots

✓ Post Only

✓ Reality Television

✓ Scripted Television

✓ Talk Shows

✓ Video Games

# **Location Production Needs**

Beaches Ocean

City

Deserts

✓ Forests

✓ Lakes Rivers

Mountains

✓ Rural

✓ Snow

✓ Suburban

Tropical

#### Legislation/Guidance

SB 2

FYI-370





# **New Mexico**

| Incentive        | 25%-35% Refundable Tax Credit   |  |
|------------------|---|--|
| Labor            |   |  |
| Resident ATL     | 25%   |  |
| Resident BTL     | 25%   |  |
| Non-Resident BTL | 15% (limitations apply)   |  |
|                  | Qualified Spend   |  |
| Spend            | 25%   |  |
|                  | Qualified expenditures include direct production and postproduction expenditures made in NM, that are subject to taxation by the state and directly attributable to the production.   |  |
| Spend Uplifts    | <ul> <li>5% on standalone pilots intended for series TV in New Mexico</li> <li>5% on series TV productions intended for commercial distribution with an order for at least six episodes in a single season</li> <li>5% if certain criteria are met regarding the use of qualified production facilities</li> <li>5% on work, services, or items provided on location in NM that is at least 60 miles outside the exterior boundaries of Bernalillo and Santa Fe counties</li> </ul> |  |
| Minimum/Caps     |   |  |
| Minimum Spend    | None  |  |
| Project Cap      | None  |  |
| Compensation Cap | \$5M Credit   |  |
| Annual Cap       | \$100M  |  |
| Application      |   |  |
|                  | Productions must file initial application materials with the NM Film Office at least 30 days prior to that start of principal photography.  |  |







# **New Mexico**

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | No  |
| Income Tax Withholding  | Individual: Not Required (resident) Loan-out: Requirements vary, please contact incentives@ep.com for more information  |
| Sunset Date             | None  |
| Additional Information  | Payments to nonresident performing artists, being paid through a loan-out company, qualify if paid through a Super Loan-Out (SLO) company that charges a Gross Receipts Tax (GRT) and has taxes withheld at 5.9%. |

New Mexico Film Office | Amber Dodson, Director | 505.819.8949 info@nmfilm.com | www.nmfilm.com









# **New York**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

### **Eligible Production Types**

Animation

✓ Commercials

Documentaries

✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

✓ Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- ✓ City

Deserts

- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

**Empire State Film Production Tax Credit Program** 

NYS Film Tax Credit Program Guidelines



# **New York**



| Incentive               | 25%-35% Refundable Tax Credit   |
|-------------------------|---|
| Related Programs        | NEW YORK - POST PRODUCTION<br>NEW YORK - CNY  |
|                         | Labor   |
| Resident BTL            | 25%   |
| Non-Resident BTL        | 25%   |
| Labor Uplifts           | 10% on qualified labor expenses incurred in certain counties, for productions with a budget over \$500K.  Click here to see county list.  |
| Qualified Spend         |   |
| Spend                   | 25%   |
|                         | Qualified expenditures include direct production and postproduction expenditures made in NM, that are subject to taxation by the state and directly attributable to the production.   |
| Minimum/Caps            |   |
| Minimum Spend           | \$1M budget (in NYC, Westchester, Rockland, Suffolk and Nassau); \$250K budget (for the rest of the State; excluding pilots)  |
| Minimum Filming Days    | Facility and location thresholds apply  |
| Project Cap             | None  |
| Compensation Cap        | None  |
| Annual Cap              | \$420M  |
| Application Application |   |
|                         | Applicants complete and submit the Project Summary Form online. All other documents which comprise a complete application are submitted through the secure file transfer system. It is highly recommended that applications be submitted at least 10 business days prior to the start of principal photography. |
|                         |   |







# **New York**

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | No  |
| Loan-Out Registration   | No  |
|                         | Individual: Not Required Loan-out: Not Required   |
| Sunset Date             | December 31, 2026   |
|                         | <ul> <li>New York has introduced a mandatory 0.25% contribution for a workforce development program which will be deducted from all tax credit certificates issued after Jan 1, 2020.</li> <li>For Animation, see: New York - Post Production.</li> </ul> |

Empire State Development | 212.803.2330

filmcredits@esd.ny.gov | esd.ny.gov/new-york-state-film-tax-credit-program-production/



# **North Carolina**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- Commercials
- Documentaries
- ✓ Feature Films

Game Shows

- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- ✓ City
- Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

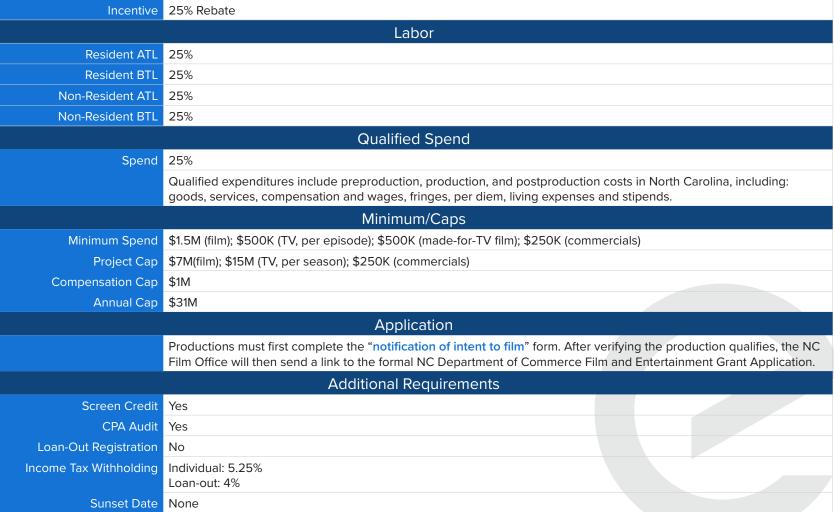
N.C. Gen. Stat.§ 143B-437.02A

**Guidelines and Procedures** 





### **North Carolina**







North Carolina Film Office | Guy Gaster, Director | 919.447.7800

guy@filmnc.com | www.filmnc.com





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- ✓ Commercials
- ✓ Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television

Talk Shows

✓ Video Games

### **Location Production Needs**

Beaches Ocean

City

Deserts

- ✓ Forests
- ✓ Lakes Rivers

Mountains

- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

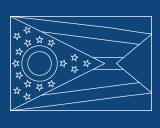
ORC Ann. 122.85

Chapter 122:21-1





# Ohio





| Incentive        | 30% Refundable Tax Credit  |
|------------------|--|
| Labor            |  |
| Resident ATL     | 30%  |
| Resident BTL     | 30%  |
| Non-Resident ATL | 30%  |
| Non-Resident BTL | 30%  |
| Qualified Spend  |  |
| Spend            | 30%  |
|                  | Qualified expenditures include goods and services purchased and consumed in Ohio by a motion picture company directly for the production of a tax credit-eligible production.  |
| Minimum/Caps     |  |
| Minimum Spend    | \$300K   |
| Project Cap      | None   |
| Compensation Cap | None   |
| Annual Cap       | \$40M  |
| Application      |  |
|                  | Applications will be reviewed and awarded in two rounds annually. The first to be completed by July 31st of each year and the second to be completed by January 31st of each year. Each round will award \$20 Million of the annual \$40 Million allocation plus any rollover amounts from the preceding period. Applications are only accepted online, and are time stamped and held in the order in which they are received. |





# Ohio

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required  |
| Sunset Date             | None  |
| Additional Information  | Productions must show proof of the commencement of production within 90 days of certification of eligibility for tax credit (the date on an award letter) or tax credit eligibility must be rescinded unless the applicant demonstrates good cause for the delay of production. |

Ohio Film Office | 614.644.5156

askohiofilm@development.ohio.gov |

https://development.ohio.gov/wps/portal/gov/development/business/ohio-film-office/ohio-film-program





# Oklahoma

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

### **Eligible Production Types**

- Animation
- ✓ Commercials
- Documentaries
- ✓ Feature Films
- ✓ Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows

Video Games

# **Location Production Needs**

Beaches Ocean

- City
- Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

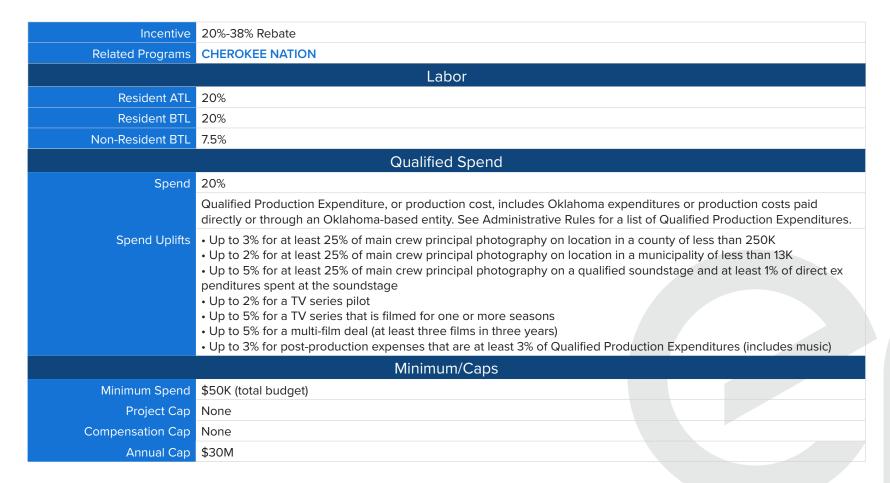
Tropical

#### Legislation/Guidance

**Administrative Rules** 



### Oklahoma









### Oklahoma





#### Application

OF+MO considers each Eligibility Application individually based upon many factors, including compliance with the Administrative Rules, the benefits of the project to Oklahoma (such as economic impact, jobs, tourism, branding, image and follow-on work), funds available, anticipated future program needs, and other projects applying for a rebate. https://media.graphassets.com/yajLiiORMCj61oBeSOJQ Application does not guarantee acceptance.

While projects are only required to submit their applications at least 45 days before the start of principal photography, it is highly encouraged for projects to submit their application before the evaluation date prior to their desired quarter of principal photography.

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required  |
| Sunset Date             | June 30, 2031   |
| Additional Information  | Each production approved for the Filmed in Oklahoma Act rebate program is required to hire a certain amount of apprentices depending on their direct qualified production expenditures. |
|                         | <ul> <li>&lt; \$7.5M Direct QPE - 2 apprentices</li> <li>\$7.5M - \$15M - 4 apprentices</li> <li>\$15M - \$25M - 8 apprentices</li> <li>&gt;\$25M - 16 apprentices</li> </ul>           |

Oklahoma Film + Music Office | Tava Maloy Sofsky, Director | 405.522.9635 ava.sofsky@travelok.com | www.oklahomafilm.org



# **Cherokee Nation**

#### **EP Services Offered**

Administration

Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

Commercials

✓ Documentaries

✓ Feature Films

Game Shows

✓ Pilots

Post Only

✓ Reality Television

Scripted Television

Talk Shows

Video Games

### **Location Production Needs**

Beaches Ocean

City

Deserts

✓ Forests

✓ Lakes Rivers

Mountains

✓ Rural

Snow

Suburban

Tropical

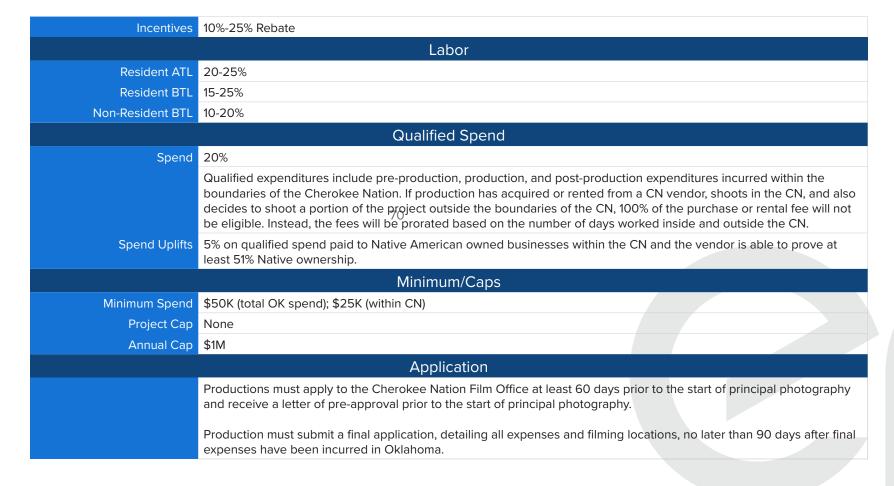
#### Legislation/Guidance

Not Available





# **Cherokee Nation**











# **Cherokee Nation**

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| Sunset Date             | None  |
| Additional Information  | <ul> <li>Can be coupled with the Oklahoma rebate.</li> <li>No real weapons can be used on the production within CN boundaries.</li> <li>Cherokee Nation has script approval (to be submitted at the time of initial application) and project, if rated, must have an ultimate MPAA Rating no more restrictive than "R" or its equivalent.</li> <li>Production will be required to hire a minimum of two Native American paid Trainees residing in the State of Oklahoma.</li> </ul> |

Cherokee Nation Film Office | 918.645.3396 hello@cherokee.film | cherokee.film/filmincentives/







# Oregon

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- ✓ Commercials
- ✓ Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

### **Location Production Needs**

- ✓ Beaches Ocean
- ✓ City
- Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

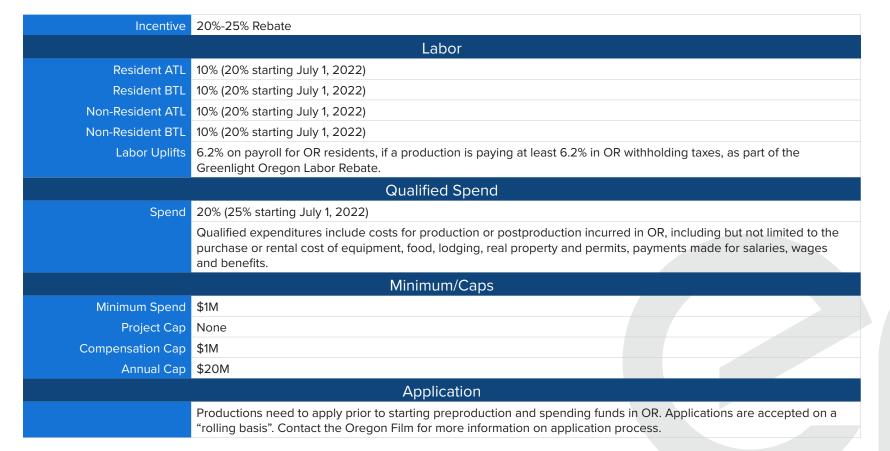
Tropical

#### Legislation/Guidance

ORS Sec 284.368



# Oregon













# Oregon

| Additional Requirements |   |  |
|-------------------------|---|--|
| Screen Credit           | Yes   |  |
| CPA Audit               | No  |  |
| Loan-Out Registration   | Yes   |  |
| Income Tax Withholding  | Individual: Not Required Loan-out: Not Required                                   |  |
| Sunset Date             | January 1, 2030   |  |
| Additional Information  | Certain production types may only qualify for the Greenlight Oregon Labor Rebate. |  |

Oregon Film | Tim Williams, Executive Director | 971.254.4020 tim@oregonfilm.org | www.oregonfilm.org



# Pennsylvania

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- Animation
- ✓ Commercials
- Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows

Video Games

### **Location Production Needs**

Beaches Ocean

City

Deserts

- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

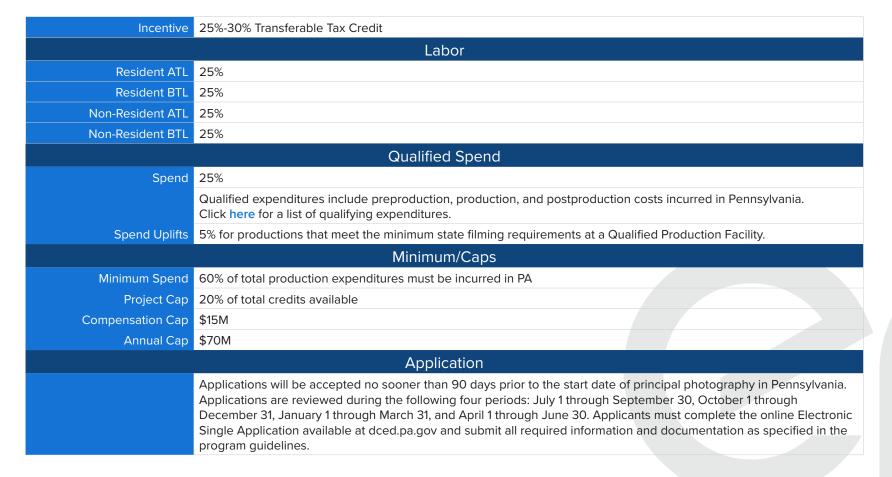
72 P.S. § 8701-D to 72 P.S. § 8711-D

Film Production Tax Credit (Oct. 2020)





# Pennsylvania









# Pennsylvania





| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | Yes  |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required   |
| Sunset Date             | None   |
| Carry Forward           | 3 Years  |
| Additional Information  | <ul> <li>A non-refundable application fee equal to 0.2% of the anticipated amount of Film Production Tax Credits the Applicant is applying for, up to a maximum of \$10K, is due upon application.</li> <li>The fee is waived for projects with a total production budget of \$1M of below.</li> <li>The fee may be refunded for applications denied solely due to a lack of available funds.</li> </ul> |

Pennsylvania Film Office | 717.783.3456 info@filminpa.com | www.filminPA.com



# **Puerto Rico**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

Animation

- ✓ Commercials
- Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots
- ✓ Post Only
- ✓ Reality Television
- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

#### **Location Production Needs**

- ✓ Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
  - Snow
  - Suburban
- ✓ Tropical

#### Legislation/Guidance

Not available





# **Puerto Rico**

| Incentive               | 20%-40% Transferable Tax Credit   |  |
|-------------------------|---|--|
| Labor                   |   |  |
| Resident ATL            | 40%   |  |
| Resident BTL            | 40%   |  |
| Non-Resident ATL        | 20%   |  |
| Non-Resident BTL        | 20%   |  |
| Qualified Spend         |   |  |
| Spend                   | 40%   |  |
|                         | Qualified expenditures include preproduction, production, and postproduction costs incurred in Puerto Rico. |  |
| Minimum/Caps            |   |  |
| Minimum Spend           | \$100K  |  |
| Project Cap             | None  |  |
| Compensation Cap        | None  |  |
| Annual Cap              | \$38M   |  |
| Additional Requirements |   |  |
| Screen Credit           | Yes   |  |
| CPA Audit               | Yes   |  |
| Loan-Out Registration   | Yes   |  |
| Additional Information  | Non-residents become residents after 183 days living in Puerto Rico and qualify for the 40% tax credit.     |  |

Puerto Rico Film Commission | Rosi Acosta, Director | 787.632.8720 rosi.acosta@ddec.pr.go







# **Rhode Island**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing
- ✓ Tax Credit Placement

#### **Eligible Production Types**

- Animation
- ✓ Commercials
- ✓ Documentaries
- ✓ Feature Films
- Game Shows
- ✓ Pilots

Post Only

Reality Television

- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

#### **Location Production Needs**

- ✓ Beaches Ocean
- ✓ City

Deserts

- ✓ Forests
- ✓ Lakes Rivers

Mountains

- ✓ Rural
- ✓ Snow
- ✓ Suburban

Tropical

#### Legislation/Guidance

Chapter 44-31.2

Rules and Regulations for the Certification of Motion Picture Production Tax Credits



### **Rhode Island**













# **Rhode Island**

| Additional Requirements |  |  |
|-------------------------|--|--|
| Screen Credit           | Yes  |  |
| CPA Audit               | Yes  |  |
| Loan-Out Registration   | Yes  |  |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required   |  |
| Sunset Date             | June 30, 2027  |  |
| Carry Forward           | 3 Years  |  |
| Additional Information  | Credits are typically distributed within 90 days after the final application and supplemental material have been approved. |  |

Rhode Island Film & Television Office | Steven Feinberg, Executive Director | 401.222.3456 steven.feinberg@arts.ri.gov | www.film.ri.gov



## **South Carolina**

#### **EP Services Offered**

Administration

✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

✓ Commercials

**Documentaries** 

✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

Video Games

#### **Location Production Needs**

Beaches Ocean

City

Deserts

Forests

Lakes Rivers

Mountains

Rural

Snow

Suburban

Tropical

#### Legislation/Guidance

South Carolina Motion Picture Incentive Act

**Policies and Procedures** 





# **South Carolina**





| Incentive               | 25%-30% Grant   |
|-------------------------|---|
| Labor                   |   |
| Resident ATL            | 25%   |
| Resident BTL            | 25%   |
| Non-Resident ATL        | 25% (scripted TV only)  |
| Non-Resident BTL        | 25% (scripted TV only)  |
| Labor Uplifts           | 5% on resident labor for script TV projects that include a Filmed in TN logo.   |
| Qualified Spend         |   |
| Spend                   | 25%   |
|                         | Qualified expenditures include preproduction, production, and postproduction costs incurred in Tennessee.   |
|                         | Click here for a list of qualified expenditures.  |
|                         | Minimum/Caps  |
| Minimum Spend           | \$200K (film/TV pilot); \$500K (scripted TV series/per episode)   |
| Project Cap             | None  |
| Compensation Cap        | \$250K per resident (films/TV pilots/scripted TV series); \$2M per season for total nonresident compensation (scripted TV series)   |
| Annual Cap              | Funding amount determined on an annual basis.   |
| Application Application |   |
|                         | It is recommended production submit initial required forms at least 4 months before the start of principal photography. See Guidelines and Instructions for Application for more information. |







## **South Carolina**

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: Not Required Loan-out: Not Required |
| Sunset Date             | None  |

South Carolina Film Commission | Matt Storm, Film Commissioner | 803.737.1785 mstorm@scprt.com | www.filmsc.com









## **Tennessee**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

## **Eligible Production Types**

- Animation
- ✓ Commercials
  - Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
  - Post Only
  - Reality Television
- Scripted Television
  - Talk Shows
  - Video Games

#### **Location Production Needs**

- Beaches Ocean
- City
  - Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
  - Snow
- Suburban
  - Tropical

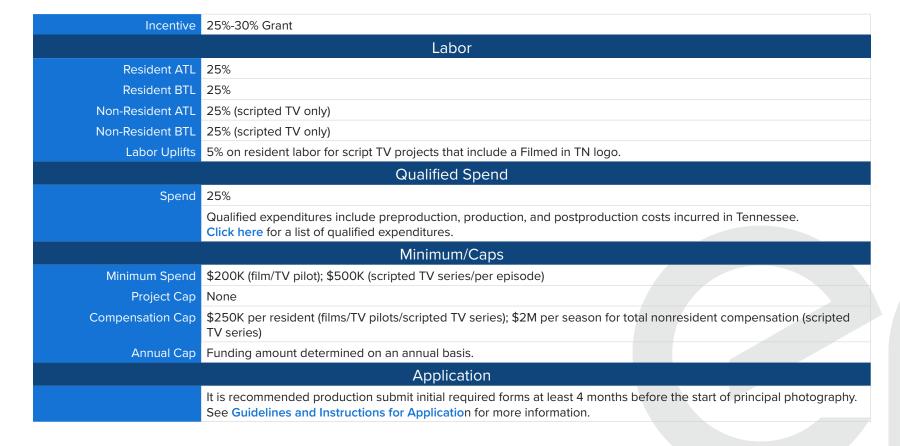
#### Legislation/Guidance

T.C. Code Ann. § 4-3-4903

**Guidelines and Instructions for Application** 



## Tennessee













## **Tennessee**

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: Not Required Loan-out: Not Required |
| Sunset Date             | None  |

Tennessee Entertainment Commission | Bob Raines, Executive Director | 615.741.3456 bob.raines@tn.gov | www.tnentertainment.com







## **Texas**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- ✓ Animation
- ✓ Commercials
- Documentaries
- ✓ Feature Films
- ✓ Game Shows
- ✓ Pilots
  - Post Only
- Reality Television
- ✓ Scripted Television
- ✓ Talk Shows
- ✓ Video Games

#### **Location Production Needs**

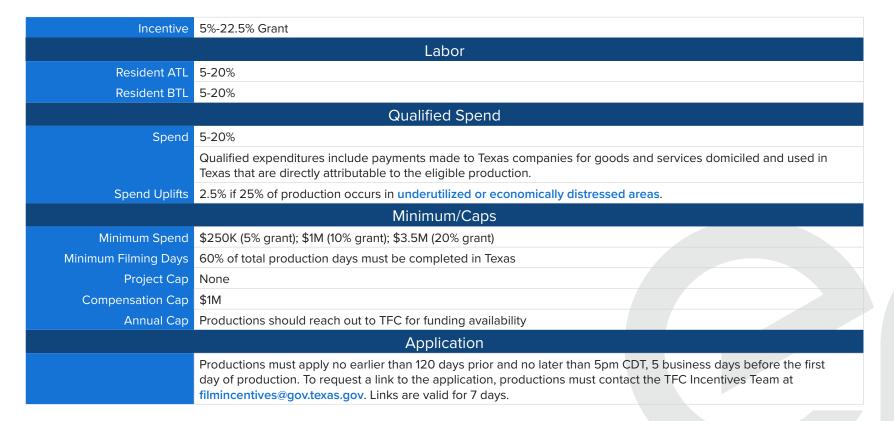
- ✓ Beaches Ocean
- City
- Deserts
- Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
  - Snow
- Suburban
  - Tropical

#### Legislation/Guidance

Texas Moving Image Industry Incentive Program Guidelines



#### **Texas**













# Texas

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | No  |
| Loan-Out Registration   | No  |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required                                |
| Sunset Date             | None  |
| Additional Information  | 70% of paid crew and 70% of paid cast, including extras, must be Texas residents. |

Texas Film Commission | Stephanie Whallon, Director | 512.463.9200 filmincentive@gov.texas.gov | www.texasfilmcommission.com



# **US Virgin Islands**

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

✓ Commercials

Documentaries

✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

Scripted Television

Talk Shows

✓ Video Games

#### **Location Production Needs**

✓ Beaches Ocean

City

Deserts

✓ Forests

Lakes Rivers

Mountains

Rural

Snow

Suburban

✓ Tropical

#### Legislation/Guidance

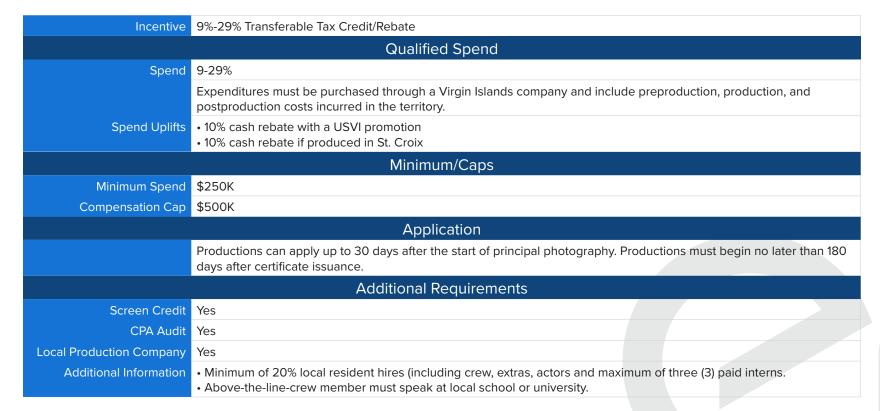
**USVI Film Incentive Law, ACT 7728** 

**Rules and Regulations** 

**Incentive Summary** 



## **US Virgin Islands**



U.S. Virgin Islands Film Office | Luana Wheatley, Film Office Director | 340.244.2404 | lawheatley@usvitourism.vi | www.filmusvi.com











## Utah

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
  - Commercials
- ✓ Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
  - Post Only
  - Reality Television
- ✓ Scripted Television
  - Talk Shows
  - Video Games

#### **Location Production Needs**

- Beaches Ocean
- City
- ✓ Deserts
- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban

Tropical

#### Legislation/Guidance

Utah Code Ann. § 63M-1-1801 to § 63M-1-1805

Rule R357-5. Motion Picture Incentive



# Utah



| Incentive        | 20%-25% Refundable Tax Credit  |
|------------------|--|
| Labor            |  |
| Resident ATL     | 20%  |
| Resident BTL     | 20%  |
| Qualified Spend  |  |
| Spend            | 20%  |
|                  | Qualified expenditures include direct production expenditures made in Utah that are subject to state taxes. Examples are Utah goods & services purchased through a business registered in Utah, Utah resident wages & taxes, nonresident per-diems & income tax. |
| Spend Uplifts    | 5% on productions that spend more than \$1M in Utah and hire 75% Utah residents for cast and crew (excluding extras and five principal cast members) or 75% of dollars left in the state are spend in Utah.  |
|                  | Minimum/Caps   |
| Minimum Spend    | \$500K   |
| Project Cap      | None   |
| Compensation Cap | None   |
| Annual Cap       | \$8.29M  |
| Application      |  |
|                  | A production's application must be received prior to the start of principal photography to be considered for a film incentive.   |



# 1000

## Utah

| Additional Requirements |   |
|-------------------------|---|
| Screen Credit           | Yes   |
| CPA Audit               | Yes   |
| Loan-Out Registration   | Yes   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Requirements vary, please contact incentives@ep.com for more information            |
| Sunset Date             | None  |
| Additional Information  | A 20% post-performance incentive is available to projects that will spend between \$20,000 – \$500,000 in Utah.           |
|                         | The Community Film Incentive Program (CFIP) is designed to foster new and up-and-coming local filmmakers and productions. |

Utah Film Commission | Virginia Pearce, Director | 801.538.8740 vpearce@utah.gov | www.film.utah.gov





#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

Animation

- ✓ Commercials
- Documentaries
- ✓ Feature Films

Game Shows

✓ Pilots

Post Only

Reality Television

✓ Scripted Television

Talk Shows

✓ Video Games

## **Location Production Needs**

- ✓ Beaches Ocean
- City

Deserts

- ✓ Forests
- Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban

Tropical

#### Legislation/Guidance

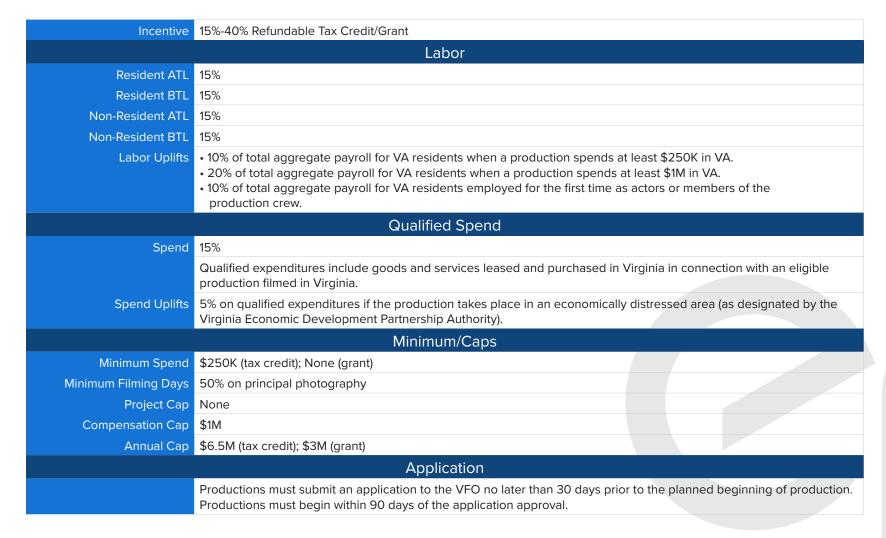
Utah Code Ann. § 63M-1-1801 to § 63M-1-1805

Rule R357-5. Motion Picture Incentive





## Virginia













# Virginia

| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | Yes  |
| Loan-Out Registration   | Yes  |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required   |
| Sunset Date             | December 31, 2026  |
| Additional Information  | All projects must be fully funded and ready to begin production within 90 days of receiving confirmation of funding. |

Virginia Film Office | Andy Edmunds, Director | 804.545.5530 aedmunds@virginia.org | www.film.virginia.org







# Washington

#### **EP Services Offered**

- ✓ Administration
- ✓ Tax Credit Financing

Tax Credit Placement

#### **Eligible Production Types**

- Animation
- ✓ Commercials
- Documentaries
- ✓ Feature Films
  - Game Shows
- ✓ Pilots
  - Post Only
- ✓ Reality Television
- Scripted Television

Talk Shows

Video Games

## **Location Production Needs**

- ✓ Beaches Ocean
- ✓ City
- Deserts
- ✓ Forests
- ✓ Lakes Rivers
- Mountains
- ✓ Rural
- ✓ Snow
- Suburban

Tropical

#### Legislation/Guidance

RCW 43.365.020

**Guidelines and Criteria** 



# Washington





| Incentives       | 15%-35% Rebate  |  |
|------------------|---|--|
|                  | Labor   |  |
| Resident ATL     | 30%   |  |
| Resident BTL     | 30%   |  |
| Non-Resident BTL | 15%   |  |
|                  | Qualified Spend   |  |
| Spend            | 30%   |  |
|                  | Qualified expenditures include preproduction, production, and postproduction costs incurred in the state of Washington. Expenditures incurred months prior to date of the Funding Letter of Intent for motion pictures and episodic series and 6 weeks for commercials will also be considered. |  |
| Spend Uplifts    | 5% of qualified in-state expenditures for an episodic series with at least 6 episodes   |  |
| Minimum/Caps     |   |  |
| Minimum Spend    | \$500K (film); \$300K (TV)  |  |
| Project Cap      | None  |  |
| Compensation Cap | \$50K (non-resident labor)  |  |
| Annual Cap       | \$3.5M  |  |
| Application      |   |  |
|                  | Washington Filmworks generally opens a preliminary application window for the standard incentive program in Q1 each year. Projects that are fully funded will be invited to submit an application for the Washington Filmworks' Board to review.  |  |







# Washington

| Additional Requirements |  |
|-------------------------|--|
| Screen Credit           | Yes  |
| CPA Audit               | No   |
| Loan-Out Registration   | No   |
| Income Tax Withholding  | Individual: Not Required<br>Loan-out: Not Required                   |
| Sunset Date             | June 30, 2027  |
| Additional              | Documentaries and Reality TV are qualified on a case-by-casebvbasis. |

Washington Filmworks | Amy Lillard, Executive Director | 206.264.0667 info@washingtonfilmworks.org | www.washingtonfilmworks.org



## Glossary

#### TYPES OF PRODUCTION INCENTIVES

There are two types of motion picture production incentives: rebates or grants, and tax credits.

#### **REBATE/GRANTS**

Rebate (sometimes referred to as grants) are funds paid to the production company directly from the respective domestic or international film office (or other state agency) and do not require the production company to file a tax return in the jurisdiction. U.S. Rebate/Grant jurisdictions include Arkansas, Colorado, District of Columbia, Maine, Minnesota, Mississippi, Kansas City (Missouri), Nebraska, North Carolina, Oklahoma, Oregon, South Carolina, Tennessee, Texas, US Virgin Islands, Utah, Virginia, & Washington.

#### TAX CREDITS

Tax Credits are available to offset tax liabilities owed to the state in which the production took place. In order to monetize these credits, they generally come in three forms, Refundable, Transferable, and Non-Refundable/Non-Transferable.

#### **REFUNDABLE TAX CREDITS**

The production company must file a tax return to receive the tax refund. Once all tax liabilities are paid, the production will receive the remaining amount in the form of a refund from the state. Sometimes this can come at a discounted rate. Refundable Tax Credit jurisdictions include

Alabama, Hawaii, Kentucky, Maryland, Louisiana (partially refundable at 88%), Massachusetts (partially refundable at 90%), New Mexico, New York, Ohio, Utah, and Virginia.

#### TRANSFERABLE TAX CREDITS

Transferable Tax Credits are non-refundable. however any amount not used to offset a production company's tax liability can be sold or transferred to another company, companies or individual(s) within the state that have a tax liability. However, any remaining amount not used to offset the production company's tax liability can be sold (or transferred) to other companies or individuals within the state with a tax liability. The credits are sold at a discount, usually at about 85% to 95% of face value. Transferable Tax Credit jurisdictions include California (Independent only), Connecticut, Georgia, Illinois, Massachusetts, Minnesota, Montana, Nevada, New Jersey, Pennsylvania, Puerto Rico, Rhode Island, US Virgin Islands, and West Virginia.

# NON-REFUNDABLE/NON-TRANSFERABLE TAX CREDITS

These are credits that cannot be monetized by the production company (i.e., refunded, sold or transferred) and therefore must be used toward any tax liabilities owed to the state (i.e., income tax or sales tax). Nontransferable/Nonrefundable Tax Credit jurisdictions include California (Non-Inde

pendent), Indiana and Maine. pendent), Indiana and Maine.

#### **ELIGIBLE PRODUCTION TYPES**

Each jurisdiction defines the type of production which will qualify for the incentive, which typically includes Animation, Commercials, Documentaries, Feature Films, Game Shows, Pilots, Post Only, Reality Television, Scripted Television, Talk Shows, Video Games and Visual Effects. Production incentives typically will not apply to News programs, Weather, Financial Market Reports, Sporting Events, and Obscene Material.

#### **QUALIFIED SPEND**

Each jurisdiction defines "Qualified Spend", which typically includes Labor (i.e., Residents and Non-Residents) and Qualifying Expenditures (typically production expenditures purchased within the jurisdiction from a qualified Local Vendor). Services purchased through an in-state based vendor (e.g., Bonds, Insurance, Payroll or Travel) typically will qualify. Expenditures for marketing and distribution generally do not qualify. Please refer to https://www.ep.com/production-incentives/ or contact the EP's Production Incentives Group (Incentives@ep.com) for more details and assistance with all your production incentive needs.





Disclaimer – These materials are for informational purposes only and are not to be construed as tax advice. Laws and incentives are subject to change and, therefore, this information may not be up-to-date.

Contact your legal and tax advisors to confirm the availability of any incentives on your project.

Production Incentive legislation is subject to change, please go to ep.com for the most update to Production Incentive Information.