

\$ Offering Memorandum Checklist

When two (2) or more investors come onto your project through an LLC, you are selling securities, and therefore will need a legal document called an Offering Memorandum or Private
Placement Memorandum that states the objectives, risks, and terms of the investment involved.
Use this handy checklist as you prepare your Memorandum.

Highlights of the Offering

• Summary of what the document addresses.

Private Placement Offering Memorandum

 Summary of the Offering; Required Notices; Description of Business, including Production, Marketing & Distribution Strategy; Manager Discretion; Box Office Comparables; Securities being offered; Compensation to Managers and Affiliates; Allocations and Percentage Participations; Summary of the LLC Operating Agreement; Industry Overview; Federal Tax Discussion; Miscellaneous Provisions; Form of Copyright Assignment; Legal Opinion; Tax Opinion; Securities Opinion and Consent; Letters of Intent (if any); Financial Projections.

Summary of Offering

• LLC Objectives; LLC Management; Description of Project; Compensation Disclosures; Prior Performance Disclosures; Allocation of Distributions, Profits, Losses and Credits; Organization Termination; Offering Dates; Risk Factors; Tax Ruling; Required Notices; Conflicts of Interests; Fiduciary Duty of Manager(s); Description of Business; Credentials of Principals Involved; Description of Property; Plan of Operations; Synopsis; Chain of Title; Production Strategy; Locations and Logistics; Casting; Crew; Production Timetable; Marketing and Distribution Strategy; Box Office Comps; Financing Strategy; Sample Revenue Projections; Securities being offered; Estimated Use of Proceeds; Federal Tax Discussion.

Subscription Documents

 Subscription Instructions; Purchaser Questionnaire; Subscription Application and Agreement; Certificate of Corporate Resolution.

Contacts

• Principal(s), Legal Counsel, Escrow Agent.

For more information about production financing or to connect with our team of experts, visit us at <u>ep.com/production-finance</u>.